

MOR, Pocket-105, Kalkaji, New Delhi-110019 (Affiliated to Guru Gobind Singh Indraprastha University and Approved under Section 2(f) of UGC Act 1956) Accredited by National Assessment and Accreditation Council (NAAC)

#### Details of FDP and MDP Organized during 2023-24

Category	egory Count Name		Date
FDP Organized	1	Innovative Teaching & Research Pedagogies	15 <sup>th</sup> to 19 <sup>th</sup> January, 2024
MDP Organized	1	Communication Skills with E Mail Etiquettes	16 <sup>th</sup> & 18 <sup>th</sup> March, 2024





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JIMS/BBA/2024/60

January 11, 2024

#### **Notice**

#### **Faculty Development Programme**

On

**Innovative Teaching & Research Pedagogies** 

This is to inform all the faculty members that a 5 Day FDP is going to be organized on "Innovative Teaching & Research Pedagogies".

Date

15<sup>th</sup> - 19<sup>th</sup> January, 2024

Time

10:00 am Onwards

Venue

Auditorium, JIMS Kalkaji

All Faculty members are required to attend.

Faculty Coordinators: Mr. Kartik Dayal

Dr. Prashant Kumar Programme Director

For Distribution:
All Notice Board

For information, Please Director









#### **Objective of FDP**

To enhance Teaching & Research skills of faculty members. Apart from learning different aspects of teaching pedagogles & research attributes, participants will be exposed to application of AI, converging technologies in education, usage of block chain, digital inclusion in HEI and gaining research skills for Scopus Publication.

#### **Resource Person**

Day 1: Dr. Anuj Verma, Director JIMS Kalkaji. Dr Pawan Kumar Sharma Ex Principal Dyal Singh College

Day 2: Dr. Pushpendra Kumar Surya, Professor Kirori Mal College. Dr Adbul Samad Ex Director Management Studies IGNOU

Day 3: Dr. H Dangi, Professor, Delhi School of Economics. Prof.(Dr.) Entiram Raja Khan Professor Jamia Hamdard

Day 4: Dr. Durgesh Tripathi, Professor, GGSIPU. Dr Chandrani Ganguly, Professor Galgotias University.

Day 5: Mr. Pranav Kharbanda, Engagement head (Pan India), Visiting in lift and liM Jammu, and Certificate Distribution

#### **Organizing Committee**

- · Dr Prashant Kumar (Head of Department)
- · Dr Preetl Singh, Convener
- . Mr Kartik Dayal, Coordinator

#### **About The Institute**

Jagannath International Management School (JIMS) Kalkaji, New Dethi functions under the aegis of Jagannath Gupta Memorial Educational Society, a non-profit registered organization, which has been imparting high-quality professional education since 1993. The institute is affiliated to Guru Gobind Singh Indrapresthe University and runs two undergraduate programmes BBA and B.Com 84. The institute also runs two post-graduate programs approved by AICTE and accredited by the National Board of Accreditation (NBA) Post Graduate Diploma in Management (PGDM) and programs Post Graduate Diploma in Management - International Business (PGDM-IB) which have equivalence to Master of Administration (MBA) degree of an Indian University by the Association of Indian Universities (AIU). The institute has also been awarded the ISO 9001:2015 international quality certification. The institute is NAAC Accredited and registered under (2f) UGC.

JIMS Kalkaji has been awarded for excellence in Industry-Academia Interface, by ASSOCHAM during their 14th National Education Summit 2021 held on Saturday 20th Feb 2021. In 2022 JIMS Kalkaji ranked 9th in the Top 70 'BBA Institute Rankings 2022 Of India' and 6th rank in 'North Zone of Top Regional Rankings' 2022, 8th Rank in Top BBA Private Institutes by Times of India in its B-School Survey August 04, 2022. In 2021 JIMS Ranked 24th in Top 25 Best B Schools of India and 11th in Top 20 North B Schools in India by Times of India in its B-School Survey Feb 26, 2021. In May 2021 JIMS bagged 12 rank in All India BBA College Survey by GHRDC, 7th Rank in Northern College by GHRDC (May

#### **Participants**

- Faculty members
- · Research scholars
- · Research Associates / Academic associates/ Students

#### Instructions

- Registration fee of Rs. 1000 per person. Participants to join telegram link after registering
- https://t.me/+xMP\_GBPBsegiNTA (Telegram channel Name : FDP JIMS Kalkaji 15-19 January)

#### Important Dates

**Last Date of Registration** 12-01-2024 Dates of the FDP 15-01-2024 to 19-01-2024

#### Scan to Register



#### Scan to pay



Fees of Rs. 1000 per person (only Paytm/googlepay)

#### Duration

The FDP will be for 5 days. There will be two sessions per day from 10:30 am to 12:00 pm and 1:00 pm to

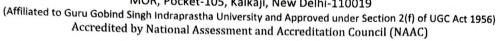
 Certificates will be issued to the participants after successful completion of the programme

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#### Faculty Development Programme On

#### "Innovative Teaching & Research Pedagogies"

(15th - 19th Jan 2024)

#### **Programme Schedule**

S.No	Date	Time	Topic	Expert	
1			Tea (10:00 am to 10:30am)		
2	2024	10:30 to 12:00	Role of Management Teachers as Managers	Dr. Anuj Verma (Director, JIMS Kalkaji)	
3	15-01-2024		Lunch (12:00 to 13:00)		
4	13:00 to 14:30		Innovative Teaching Pedagogies with special reference to Higher Education	Dr. Pawan Sharma (Ex Principal, Dyal Singh College, Delhi University)	
5			Tea (10:00 am to 10:30am)		
6	16-01-2024	10:30 to 12:00	Anatomy of Research	Dr. Pushpendra Kumar (Professor, Kirori Mal College, Delhi University)	
7		10 10 10 10 10 10 10 10 10 10 10 10 10 1	Lunch (12:00 to 13:00)	Control of the Contro	









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8		13:00 to 14:30	Online Distance Learning with Reference to Higher Education and NEP	Dr. Abdul Samad (Ex Director, Management Studies, IGNOU, New Delhi
All			Tea (10:00 am to 10:30am)	
9	17-01-2024	10:30 to 12:00 Research Paper Writing and Publication in SCOPUS		Dr. H. Dangi (Professor, Delhi School of Economics, Delhi University)
10	17-		Lunch (12:00 to 13:00)	
11		13:00 to 14:30	Use of AI and Converging Technologies in Education Highlighting usage of Blockchain	Dr. Ihtiram Raza Khan (Professor, Jamia Hamdard)
12			Tea (10:00 am to 10:30am)	
13	2024	10:30 to 12:00	Innovative Style of Teaching Blended Learning & Flipped Classroom	Dr. Chandrani Ganguly (Professor, Galgotias university)
14	18-01-2024		Lunch (12:00 to 13:00)	Alexander de la companya de la compa
15		13:00 to 14:30	Digital Education Inclusion in HEI: The way Forward	Dr. Durgesh Tripathi (Professor, USMS, GGSIPU)
-16			Tea (10:00 am to 10:30am)	
17	19-01-2024	10:30 to 12:00	Case study formulation and Analysis	Dr. Pranav Kharbanda (Engagement Head ICREON Communication Pvt. Ltd, PAN INDIA, Visiting IIFT and IIM Jammu)
18			Lunch (12:00 to 13:00)	









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19	13:00 to 14:30	Valedictory Session and Certificate	
		Distribution	

#### **FDP Coordinators**

Dr. Preeti Singh

Mr Kartik Dayal

drpreeti.singh@jagannath.org

kartik.dayal@jagannath.org

Contact: 9990020212







#### **Faculty Development Programme**

#### "Innovative Teaching & Research Pedagogies"

(15-19<sup>th</sup> January 2024)

#### **Programme Flow**

S. No	Date	Program	Time
1	15.01.24	Networking & Tea	9:45-10
		Welcome Address (Dr Preeti Singh)	10:00 - 10:05
		Chief Guest Welcome & Address (Dr Pawan Sharma)	10:05 - 10:15
		Address (Dr Anuj Verma)	10:15 – 10:20
		Lamp Lighting	10:20-10:30
		Session I (Dr Pawan Sharma) Innovative Teaching Pedagogies with Reference to Higher Education	10:30 - 12:00
		Lunch	12:00 - 1:00
		Session II (Dr Anuj Verma) Role of Management Teachers as Managers	1:00 -2:30
3	16.01.24	Networking & Tea	10:00 – 10:30
		Session I  Dr Pushpendra Kumar  Anatomy of Research	10:30 -12:00
		Lunch	12:00 - 1:00
		Session II  Dr Abdul Samad Ibrahim  Online Distance Learning with	1:00 -2:30

		reference to Higher Education & NEP	
4.	17.01.24	Networking & Tea	10:00 - 10:30
		Session I Dr H. K Dangi Research Paper Writing and Publication in SCOPUS	10:30 -12:00
		Lunch	12:00 - 1:00
		Session II  Dr Ihitiram Raza Khan Use of AI and Converging Technologies in Education Highlighting usage of Blockchain	1:00 -2:30
5	18.01.24	Networking & Tea	10:00 - 10:30
		Session I  Dr Chandrani Ganguly Innovative Style of Teaching, Blended Learning & Flipped Classroom	10:30 -12:00
		Lunch	12:00 - 1:00
		Session II  Dr Durgesh Tripathi  Digital Education Inclusion in  HEI: The way Forward	1:00 -2:30
6	19.01.24	Networking & Tea	10:00 - 10:30
		Session I  Mr Pranav Kharbanda  Case Study Formulation and  Analysis	10:30 -12:00
		Lunch	12:00 - 1:00
		Vote of Thanks & Certificate Distribution	1:00 -2:30



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Date: 20th Jan 2024

#### Report

FDP on "Innovative Teaching and Research Pedagogies"

**Event Category:** FDP

Topic: Innovative Teaching and Research Pedagogies

Date: 15<sup>th</sup> to 19th Jan 2024 Time: 10:00 am onwards

Venue: Conference Room, JIMS Kalkaji

Beneficiaries with number: 60 FDP Convenor: Dr. Preeti Singh FDP Coordinator: Mr. Kartik Dayal

#### Report:

Internal Quality & Assurance cell organised 5 Days Faculty Development Programme from 15<sup>th</sup> to 19<sup>th</sup> January 2024 on Innovative Teaching and Research Pedagogies in auditorium and conference room. The content coverage of FDP was designed considering innovative and teaching pedagogies aspects focussed by New Education Policy 2020. Total 37 external participants from IITM, The Institution of Civil Engineers Society, Accurate Group of Institutions, DBIT, NDIM, Galgotias university, Chanderprabhu Jain College of Higher Studies, Lingayas, MERI, VIPS, Bharati Vidyapeeth, Christ university NCR and GL Bajaj Greater Noida participated in the programme along with 19 internal faculty member participation.

Total 8 external resources contributed towards learning of Faculty members in 9 session distributed over 5 days of FDP Programme. The highlight of sessions held and resource detail is as under:

Day	Date	Time	Expert	Topic
Day 1	15.01.2024	10:30-12:00 (Session 1)	Innovative Teaching Pedagogies with special reference to Higher Education	Dr. Pawan Sharma  (Ex Principal, Dyal Singh College, Delhi University)









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		1:00 -2:30	Role of Management	Dr. Anuj Verma
		(session II)	Teachers as Managers	(Director, JIMS Kalkaji)
Day 2	16.01.2024	10:30 -12:00	Anatomy of Research	Dr. Pushpendra Surya
				(Professor, Kirori Mal College, Delhi University)
•				
		1:00 - 2:30	Online Distance Learning with Reference to Higher Education and NEP	Dr. Abdul Samad  (Ex additional  Director, IGNOU)
Day 3	17.01.24	10:30 - 12:00	Research Paper Writing and Publication in SCOPUS	Dr. H. Dangi (Professor, Delhi School of Economics, Delhi University)
		1:00 -2:30	Use of AI and Converging Technologies in Education Highlighting usage of Blockchain	Dr. Ihtiram Raza Khan (Professor, Jamia Hamdard)
Day 4	18.01.24	10:30 -12:00	Innovative Style of Teaching Blended Learning & Flipped Classroom	Dr. Chandrani Ganguly (Professor, Galgotias university)
		1:00 -2:30	Digital Education Inclusion in HEI: The way Forward	Dr. Durgesh Tripathi (Professor, USMS, GGSIPU)
Day 5	19,01.24	10:30 -12:00	Case study formulation and Analysis	Mr Pranav Kharbanda ICREON









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		,	Comm Pvt Ltd Visiting IIFT, IIM J	
Day 5	1:00 pm	Valedictory Session  (Vote of Thanks & Certificate Distribution)		

#### Objective:

- 1. To enhance the teaching and research skills of faculty members giving professional education in higher education institutions.
- 2. To give exposure to participants in regards of innovative teaching pedagogies
- 3. To gain insight on latest developmental areas in education arena ie anatomy of research, use of Artificial Intelligence and block chain in education, case study formulation and analysis, Digital Education Inclusion in HEI and Skills for research paper writing and publication In SCOPUS

#### Glimpses of the FDP











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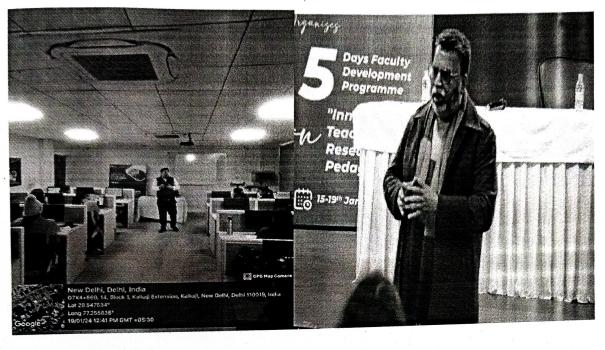






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NAME & SIGNATURE COORDINATOR

NAME & SIGNATURE HEAD OF DEPT

NAME & SIGNATURE DIRECTOR









#### **Faculty Development Programme**

#### "INNOVATIVE TEACHING & RESEARCH PEDAGOGIES"

#### Attendance Sheet (Internal Participants)

SI.No	Name	Day 1 (15.01.2024)	Day 2 (16.01.2024)	Day 3 (17.01.2024)	Day 4 (18.01.2024)	Day 5 (19.01.2024)
1	Dr. Prashant Kumar	bo	psv	PV	par	PSV
2	Dr. Niti Saxena	0	Pr.	P	R	
3	Ms. Payal Sharma	& S	(A)		9	
4	Dr. Preeti Singh	lunti.	Junti	Shuth	(muli)	June
5	Dr. Pallavi Ahuja	7,00	Sall Sall	Syl	Pull	Sall
6	Ms. Jasleen Rana		Je -	St.	W.	LL CL
7 N	∕/Is. Aastha Behl	Jord J	John		Jord	Jes

SI.No	Name	Day 1 (15.01.2024)	Day 2 (16.01.2024)	Day 3 (17.01.2024)	Day 4 (18.01.2024)	Day 5 (19.01.2024)
8	Ms. Pooja Bisht	Protection	Dog 9	Jools	Dog	1000
9	Ms. Surbhi Ahuja	8	É	8	8	*
10	Ms. Chanika Goel	det :	est.	else,	els.	els
11	Mr. Kartik Dayal	Vantaleforgel	Hutir Jayel	Karpindoge	Karti Kayae	How Kaya
12	Ms. Arti Vaish		01	, leave		
13	Ms. Dolly	Bolly	Dild	Colly /	Buly	Dily
14	Dr. Surbhi Gosain	July	Juli	Pulso	July	July.
15	Ms. Shweta Khandelwal	Juda	Jane 2	Jundan	Jun /	Surl
16	Dr. Shivani Sharma	Straw	Q~~	Qu	8u-	&v
17	Dr. Usha Agarwal	24	US	200	283	180
18	Ms. Kanika Parashar	Down	Your	fur	A	Lay



#### **Faculty Development Programme**

On

#### **INNOVATIVE TEACHING & RESEARCH PEDAGOGIES**

Attendance Sheet (Internal Participants)

S.	Name	Day 1	Day 2	Day 3	Day 4	Day 5
No.		(15.01.2024)	(16.01.2024)	(17.01.2024)	(18.01.2024)	(19.01.2024)
19	Dr. Vandana Gupta	Quel	Quid	Bud.	Pende	Quel
20	Ms. Sangeeta Sharma	Sengenlin	Sayuli	Sengendi	Sangendai	Sengente
21	Dr. Prabal Chakraborty	Prubal	Frahal	Probel	Prubul	Prabel
22	Ms. Bhawna Thakran	Bhawna	Bhavena	Zhangny	Thomas	Bhavore
23	Dr. Rashmi Bhatia	W	M	M	~	~
24	Dr. Priyanka Ahluwalia	Layance -	The garlo	Syante	Fyake	Pau.
25	Ms. Nikhita Dhawan	Dulli	Robbete	Nebelle	Dilèhete	Rychita
26	Mr. Umesh	Mund	Mu	jun	M	w
27	Ms. Gurmeet Sodhi	918	CI	us	48	48



#### **Faculty Development Programme**

#### "INNOVATIVE TEACHING & RESEARCH PEDAGOGIES"

#### **Attendance Sheet (External Participants)**

	SI.No	Name	Affiliating College/University	Day 1 (15.01.2024)	Day 2 (16.01.2024)	Day 3 (17.01.2024)	Day 4 (18.01.2024)	Day 5 (19.01.2024)
4	X	MR VIPUL GARG	Chaudhary Charan Singh University, Meerut, Uttar Pradesh	Vipul boy	vikul boy	Vipulbay	` '	VIII Gray
	2	MS PRIYANKA GOEL	JIMS, Greater Noida	løjahr	Prizaka	Prizerka	Prizantes	ABSENT
	3	DR NITYA KHURANA	Institute of Innovation in Technology and Management, GGSIPU	Nirya	Nitya	Nitya	ABSENT	ABSENT
	4 1	MS RINKY SHARMA	The Institution of Civil Engineers Society	ABSENT	Ca-		C. C.	ABSENT
	5	MR PAWAN	Accurate Group of Institutions, Greater Noida	ABSENT	Hadare	Tapadare	ABSENT	Gadaro
	6 1	MS SHAILZA	Don Bosco Institute of Technology	Jung 2	from	Hur	June	ABSENT
	/		Don Bosco Institute of Technology, GGSIPU	Comillia	fanishka	fanishes.	ABSENT	ABSENT

S	31.No	Name	Affiliating College/University	Day 1 (15.01.2024)	Day 2 (16.01.2024)	Day 3 (17.01.2024)	Day 4 (18.01.2024)	Day 5 (19.01.2024)
r		MS AARTI BUDHIRAJA	New Delhi Institute of Management	had.	M		ABSENT	ABSENT
9		DR SWETA DHAND	Galgotias University	Shrata	Shureton	Shorta	ABSENT	ABSENT
X 10	)7 N	IS RICHA NANDA	/Clasivate	Reharderale	fide	John	ABSENT	ABSENT
11		IR KARTIKEYA AINA	Graphic Era (Deemed to be University)	Quer	Borr	Jun	ABSENT	ABSENT
12		R KRISHAN JMAR GARG	Lingayas Lldims	O gurg	Dyery	(De gay)	ABSENT	ABSQNT
13	MS	S ADITI KAUSHIK	Chanderprabhu Jain College of Higher Studies	of the way	- advarble	aditi his	ABSENT	adjayrin
14	мѕ	RITU SAWANNI	MERI	Uz.	whi	fili.	ABSENT	Mrs.
5	MS BIS	HARSHITA HT	Alankar Mahila P.G. Mahavidyalaya, Sirsi road, Jaipur	ARSENT	HBULL	H Burtot	(HBisht	ABSENT
6 1		0 11 10 1 11 1-	Vivekananda institute of professional studies	A.L.	M	ABSENT	& L	ABSENT
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1		ATIKA HOTRA	GGSIPU	Lati Ka	Latika	MSGNT	Latika	Anssen

SI.No	Name	Affiliating College/University	Day 1 (15.01.2024)	Day 2 (16.01.2024)	Day 3 (17.01.2024)	Day 4 (18.01.2024)	Day 5 (19.01.2024)
	DR SUSHMA BAHUGUNA	BCIIT	dies	ALSENT	God	Donf	ABSENT
	DR GEETA KUMARI	Malla Reddy College of Engineeiring and Technology, Hvderabad	Junta	Junton	Greeter	Gueden	ABSENT
21	DR MAHTAB ALAM	BHARATI VIDYAPEETH (DEEMED TO BE UNIVERSITY) INSTITUTE OF MANAGEMENT	May	ABSENT	Milan	Mal hun?	ABSENT
22	DR MANSI BATRA KAWATRA	GLA University	havin	Maur	Non	Hough	ABSENT
23	DR JYOTSNA	Jagan Institute of Management Studies Sector 5 Rohini	and a	The state of the s	April 1		J.
24	MS PROF.CHARUL SHARMA	GNIOT Institute Of Management Studies (GIMS), Greater Noida	ABSENT	Hillon	1,124	1	My ha
25	DR RUCHIKA	VIPS,Delhi	Rubite	ABSENT	ARSEN	100	July Jur
26	DR SHIVANI WADHWA	Jagan Institute of Management Studies	Minan	Muan	Shina	Thines	Amar
27	MS TARUNA CHOPRA	Lingaya's Institute of Mgmt &Science	Arman	Tanus	1. Tarma	: MSSEN	Taru
28	MR ANKUR TAYA	Jagan Institute of Management Studies Sector 5 Rohini	Bury	A.M.	- Chile	- Aug	- Dim
<u> </u>	MS JYOTI	Vivekananda institute of professional studies	Tight	ABGR	NI JOT	E ASSEN	of other

	SLA	Name	Affiliating College/University	Day 1 (15.01.2024)	Day 2 (16.01.2024)	Day 3 (17.01.2024)	Day 4 (18.01.2024)	Day 5 (19.01.2024)
	30	DR RENU	Vivekananda institute of professional studies	Rod	Sico	Rivet	ASSENT	ABSENT
	31	Dr. Garage	a L BAJAJ MUSTITUTE OF TECHNOLOGY & MATE	Co	ba	Go	Ga	ABSENT
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Dr. Ruchi Srivastava < hodbba.kj@jagannath.org>

#### **MDP Brochure**

Manish Kumar <manish.kumar@zoominsurancebrokers.com> To: "Dr. Ruchi Srivastava" < hodbba.kj@jagannath.org> Cc: smriti dhar <smriti.dhar@jagannath.org>

13 March 2024 at 17:00

#### **Dear Mam**

We would like to nominate following of our employees for the Management Development Prog (MDP) on Communication Skills with E Mail Etiquettes for 16<sup>th</sup> March & 18<sup>th</sup> March 2024.

- 1. Sandeep Kumar
- 2. Manish Kumar
- 3. Shivam Sahu
- 4. Jitesh Barolia
- 5. Gaurav Choudhary

Please raise the invoice on the name of "Zoom Insurance Brokers Pvt. Ltd." Let us know if you require further details.

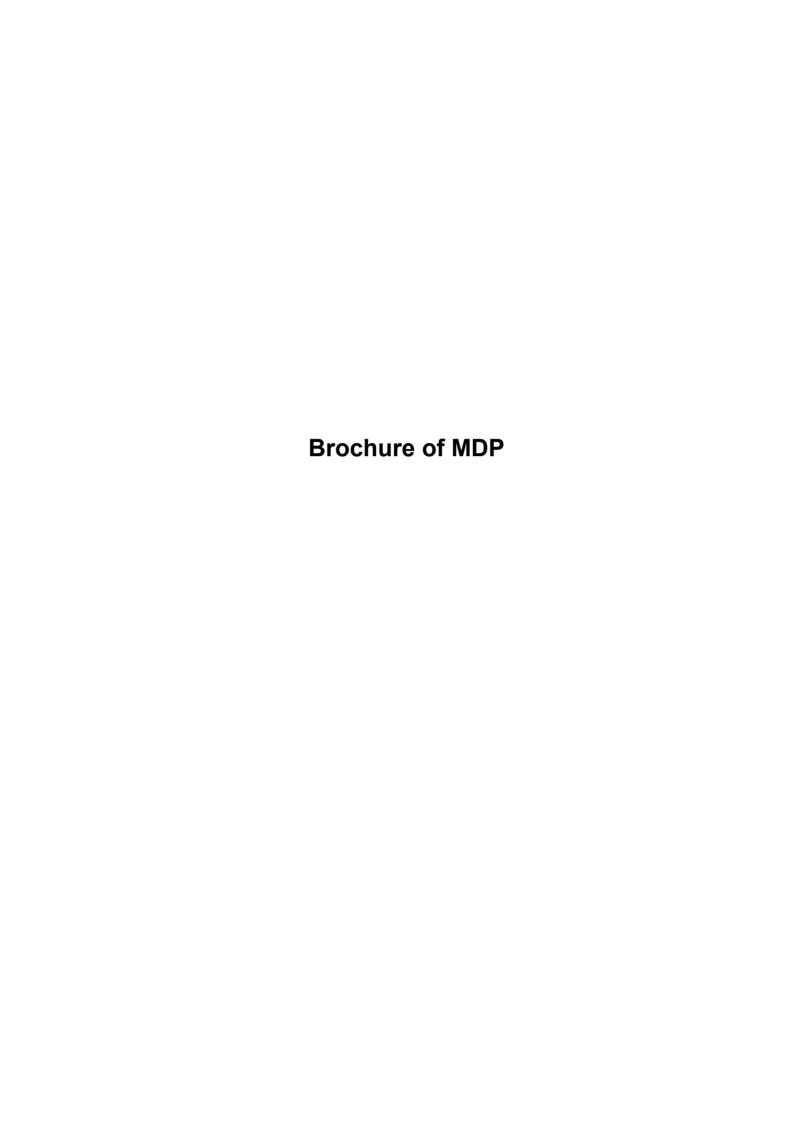
Thanks & regards,

#### **Manish Kumar**

Sr. Peoples' Ambassador



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### ABOUT JIMS, KALKAJI

Jagannath International Management School (JIMS) Kalkaji, Delhi, functions under the aegis of JagannathGupta Memorial Educational Society, a non-profit registered organization, which has been imparting high- quality professional education since 1997.

Our campus at Kalkaji has over time developed into a reputed center of excellence for the conduct of research and consultancy services for the private and public sector organizations. Our sustained focus on improving the quality of our academic deliverables have resulted in accreditation of our institute by the South Asian Quality Assurance System (SAQS) and National Board of Accreditation (NBA) and both of our Programmes Post Graduate Diploma in Management (PGDM) and Programmes Post Graduate Diploma in Management - International Business (PGDM- IB) have been granted equivalence to Master of Business Administration (MBA) degree of an Indian University by the Association of Indian Universities (AIU). The institute has also been awarded the ISO 9001:2015 international quality certification and ranked by NIRF among the top 100 institutions. To share, JIMS signed an MOU with prestigious college SRCC, University of Delhi for Strategic Associations and has also collaborated with leading consulting firm, Grant Thornton Bharat to launch a Industry Integrated Two Years Full Time PGDM Programme.

# MDPs a JIMS

We have trained over 10000 Managers and Officers from leading corporate organizations such as Haldiram, Big Bazaar, etc. and have been appreciated for the delivery of training on various topics including Emotional Intelligence, Stress Management, Communication Skills, Leadership, Team Building, etc. Our rich collaboration with PHDCCI, FIEO, IDBI has helped us to train various MSMEs into the domain of honing their financial perspectives.

We conduct both In-house programmes and In-company programme for the executives, officers, managers and corporate leaders. In-house programmes are both open and company specific programmes.

#### For every programme:

Fees - ₹ 7500 per participants

Required numbers of participants

Minimum: 10 Maximum: 25

#### **Benefits**

- **▼**Two-Days management Training
- **尽**Study Material
- **Hospitality**
- **¬**Certificate

#### 2 Days Management Development Program on Conflict and Business Skills:

Embark on a transformative journey of personal and professional growth with our intensive CBS solution plan. Designed for forward-thinking leaders and aspiring managers, the programme will immerse you into the intricacies of conflict management, learning proven strategies to navigate disputes and foster collaboration within your team.

From honing negotiation techniques to mastering effective communication, each session is carefully crafted to empower you with the tools and insights needed to thrive in today's competitive business landscape. Join us and unlock your full potential as a leader, equipped to tackle challenges head-on and drive organizational success.

#### **Day 1: Conflict Resolution**

#### **Session 1: Understanding Conflict**

- Introduction to conflict: definition, types, and sources
- Importance of addressing conflicts in the workplace
- Case studies/examples of common workplace conflicts

#### **Session 2: Conflict Resolution Strategies**

- Collaborative problem-solving approach
- Win-win negotiation techniques
- Active listening and empathy-building exercises

#### **Session 3: Communication Skills for Conflict Resolution**

- Assertive communication vs. aggressive/passive communication
- Non-verbal communication cues
- Role-playing exercises to practice effective communication

#### **Session 4: Managing Emotions in Conflict**

- Recognizing and managing your own emotions
- Dealing with strong emotions in others
- Mindfulness and relaxation techniques

#### **Day 2: Business Skills**

#### **Session 5: Time Management and Prioritization**

- Techniques of time management in the workplace
- Prioritization techniques (e.g., Eisenhower matrix)
- Creating effective to-do lists and schedules

#### **Session 6: Decision Making**

- Rational decision-making process
- Evaluating alternatives and assessing risks
- Group decision-making exercises

#### Session 7: Leadership and Teamwork

- Qualities of effective leaders
- Building and motivating high-performance teams
- Team-building activities and exercises

#### Session 8: Networking and Relationship Building

- Importance of networking in business
- Tips for effective networking
- Building and maintaining professional relationships

Each session will include a mix of presentations, discussions, interactive exercises, and real-life examples to engage participants and reinforce learning.

#### 2 Days Management Development Program on Team Building:

Do you feel challenged to unlock the full potential of your team workforce? Through interactive workshops, experiential activities, and tailored coaching sessions, you'll gain invaluable insights into effective team dynamics, communication strategies, and conflict resolution techniques. Whether you're seeking to enhance collaboration, boost morale, or improve productivity, our program equips you with the skills and strategies to create a cohesive and motivated team ready to conquer any challenge.

#### **Day 1: Building a Strong Foundation**

#### **Session 1: Introduction to Team Building**

- Overview of the importance of teams in organizational success
- Definition of team building and its benefits
- Icebreaker activity to introduce participants and set a positive tone

#### **Session 2: Understanding Team Dynamics**

- Characteristics of effective teams
- Belbin's Team Roles theory: introduction and assessment
- Group discussion on how different roles contribute to team success

#### **Session 3: Creating a Shared Vision**

- Rational decision-making process
- Evaluating alternatives and assessing risks
- Group decision-making exercises

#### **Session 4: Establishing Trust and Communication**

- Building trust within teams: strategies and best practices
- Effective communication techniques for team members
- Role-playing scenarios to practice active listening and constructive feedback

#### **Day 2: Strengthening Team Performance**

#### **Session 5: Conflict Resolution and Collaboration**

- Understanding and managing conflicts within teams
- Strategies for constructive conflict resolution
- Team-based case studies to apply conflict resolution techniques

#### Session 6: Building Resilience and Adaptability

- Importance of resilience in navigating challenges
- Techniques for building team resilience
- Simulation exercises to test adaptability in different scenarios

#### Session 7: Enhancing Collaboration and Creativity

- Fostering a culture of collaboration and idea-sharing
- Brainstorming techniques for generating innovative solutions
- Group activities to encourage creativity and problem-solving

# **Session 8: Celebrating Success and Continuous Improvement**

- Recognizing and rewarding team achievements
- Importance of feedback and reflection for continuous improvement
- Action planning: setting goals for ongoing team development

Throughout the program, interactive activities, group discussions, and experiential learning opportunities will be incorporated to maximize participant engagement and facilitate skill development

#### 2 Days Management Development Program on Communication Skills with E-Mail etiquettes:

Elevate your communication prowess and master the art of professional correspondence with our learned team. Communication skills both spoken and written is need of the hour in today's fast pace digitally empowered world. Over the course of two enriching days, participants will delve into the nuances of email etiquette, learning how to craft messages that are clear, concise, and impactful. From mastering tone and formatting to navigating sensitive topics with finesse, each session is designed to empower attendees with the tools and techniques needed to communicate confidently and authentically in any professional setting.

#### **Day 1: Effective Communication Skills**

#### **Session 1: Introduction to Communication Skills**

- Importance of effective communication in the workplace
- Key elements of communication: verbal, non-verbal, and written

#### **Session 2: Active Listening and Empathy**

- Understanding the importance of active listening
- Developing empathy and understanding different perspectives
- Interactive exercises and role-plays to practice active listening skills

#### **Session 3: Assertive Communication**

- Difference between assertive, aggressive, and passive communication
- Techniques for expressing thoughts and feelings assertively
- Role-playing scenarios to practice assertive communication

#### **Session 4: Non-Verbal Communication**

- Importance of body language and tone in communication
- Interpreting and using non-verbal cues effectively
- Video analysis and role-playing activities to demonstrate non-verbal communication

#### **Day 2: Email Etiquette and Written Communication**

#### **Session 5: Email Etiquette Basics**

- Importance of professional email communication
- Common mistakes to avoid in email writing
- Overview of email etiquette best practices

#### **Session 7: Managing Email Communication**

- Strategies for managing email overload
- Email organization and prioritization techniques
- Tips for writing concise and actionable emails

#### Session 8: Handling Sensitive Situations via Email

- Guidelines for addressing conflicts or delivering constructive feedback via email
- Case studies and role-plays to practice handling sensitive email conversations
- Review of best practices for maintaining professionalism and diplomacy

Throughout the program, participants will be engaged in hands-on activities, group discussions, and practical exercises to reinforce learning and encourage active participation. Additionally, the facilitator will provide opportunities for feedback and reflection to help participants apply their newly acquired communication skills effectively in their professional roles.

#### 2 Days Management Development Program on Organizing and Planning:

This program offers a comprehensive toolkit to streamline processes and enhance productivity for aschieving goals of organizational excellence and strategic planning. The programme is sketched to develop and enhance essential skills for effective decision-making and resource optimization. Over the course of two intensive days, participants will delve into the intricacies of strategic planning, mastering techniques for setting goals, allocating resources, and prioritizing tasks. Through interactive workshops, case studies, and practical exercises, attendees will learn how to create actionable plans that drive sustainable growth and success. Join us and take the first step towards becoming a visionary leader capable of navigating complexity and achieving organizational objectives with confidence.

#### **Day 1: Organizing for Efficiency**

#### Session 1: Introduction to Organizing and Planning

- Overview of the importance of organizing and planning in management
- Key principles of effective organizing and planning

#### Session 2: Understanding Organizational Structure

- Types of organizational structures (e.g., functional, matrix, flat)
- Considerations for selecting the appropriate organizational structure
- Group discussion and case studies on real-world examples of organizational structures

#### **Session 3: Delegation and Empowerment**

- Importance of delegation in effective organizing
- Techniques for delegation and empowering team members
- Role-playing exercises to practice delegation skills

#### **Session 4: Workflow Optimization**

- Analyzing and optimizing workflow processes
- Techniques for streamlining operations and reducing inefficiencies
- Process mapping and improvement exercises

#### Day 2: Strategic Planning and Implementation

#### **Session 5: Introduction to Strategic Planning**

- Definition and purpose of strategic planning
- Components of a strategic plan (e.g., mission, vision, goals, objectives)
- Case studies on successful strategic planning initiatives

#### **Session 6: SWOT Analysis and Goal Setting**

- Conducting a SWOT analysis to assess strengths, weaknesses, opportunities, and threats
- Setting SMART (Specific, Measurable, Achievable, Relevant, Time-bound) goals and objectives
- Group exercises to apply SWOT analysis and goal-setting techniques

#### **Session 7: Action Planning and Implementation**

- Developing action plans to achieve strategic objectives
- Allocating resources and assigning responsibilities
- Monitoring and evaluating progress toward goals
- Interactive activities to create and refine action plans

#### **Session 8: Change Management and Adaptability**

- Understanding the need for change management in planning and organizing
- Strategies for leading and managing organizational change
- Case studies and role-playing exercises to practice change management skills

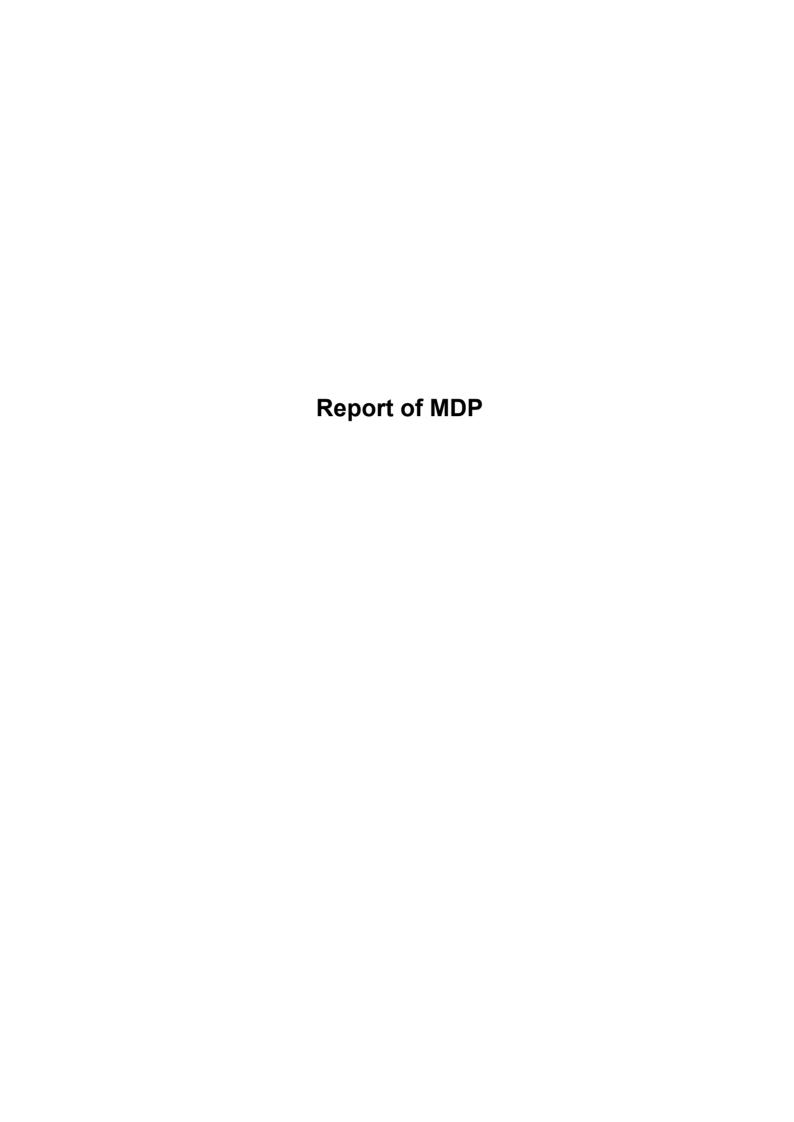
Throughout the program, participants would be engaged in interactive activities, group discussions, and real-world case studies to reinforce learning and encourage application of concepts. Additionally, facilitator will provide opportunities for reflection and feedback to help participants integrate new organizing and planning skills into their management practices.

#### **Learning Zone**

Venue: Conference Hall, JIMS Kalkaji, Delhi

Dates:

Time: 10:00 -17:00





MOR, Pocket-105, Kalkaji, New Delhi-110019 (Affiliated to Guru Gobind Singh Indraprastha University and Approved under Section 2(f) of UGC Act 1956) Accredited by National Assessment and Accreditation Council (NAAC)

#### **Report- Two Days MDP**

TOPIC	Communication Skills and Email Etiquette
DATE	March 16 and 18, 2024
ORGANIZATIONS	Zoom Insurance Brokers Pvt. Ltd.
	Nova Healthtech Solutions Pvt. Ltd.

Keeping in mind that 'Communication is the currency of the business world!' JIMS Kalkaji organized a Two Days MDP on Communication Skills and Email Etiquette on for Zoom Insurance Brokers Pvt. Ltd. and Nova Healthtech Solutions Pvt. Ltd. On March 16 and 18, 2024.

#### Report

#### Day 1: March 16, 2024: Communication Skills

Dr. Ruchi Srivastava, Professor, JIMS and Coordinator of the MDP welcomed all the MDP delegates. Dr. Anuj Verma, Director, JIMS Kalkaji delivered the Keynote address. An Icebreaking activity was conducted by Dr. Ruchi Srivastava. The first module of the session on significance of communication practices prevalent in the industry was taken up by Ruchi Srivastava. A session on 'Listening Skills' was then delivered by Dr. Anuj Verma which was succeeded by a session on Assertive Communication with examples on gestures, body language and other non-verbal aspects also delivered by Dr. Ruchi Srivastav.

#### Day 2: March 18, 2024: Email Etiquette

Day 2 commenced with sessions on Effective Inbox Management, Infomania, and templates suggestions for both inbound and outbound emails. This module was delivered in two session format by Dr. Ruchi Srivastava before lunch. Post lunch sessions were delivered by Dr. Seema Wadhawan,

Dr. Taruna Tokas on Email Writing with different situations and scenarios.

There were 6 participants from Zoom Insurance Brokers Pvt. Ltd. and 3 from Nova Healthtech Solutions Pvt. Ltd. 100% Satisfaction has been accorded by all the participants and they are willing to come back for more sessions from same trainers.



MOR, Pocket-105, Kalkaji, New Delhi-110019

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Accredited by National Assessment and Accreditation Council (NAAC)

#### Pictorial glimpses

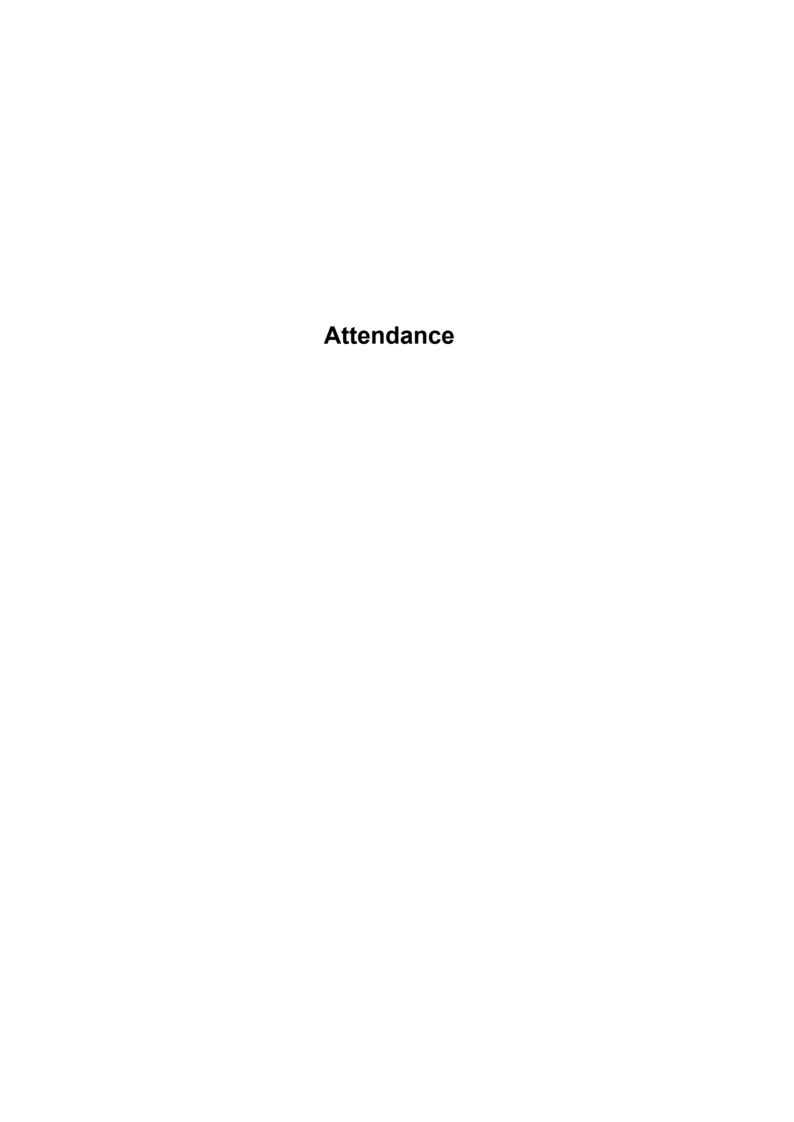




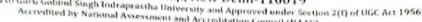


Anuj Verma PhD.

Director









# Two Days Management Development Program on Communication Sk Mail etiquettes on 16th and 18th March, 2024

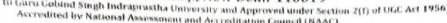
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2	Ms. Vanshika	Operations	Novel Health Tech	Broker
3	Mr. Deepanshu Manchanda	Obrahans	Novel Health Tech	Dalue
*	Mr. Sandeep Kumar	Claimb Health	Zoom Insurance Brokers Pvt. Ltd	Jankelin
5	Mr. Manish Kumar	Claims Health and life	Zoom Insurance Brokers Pvt. Ltd	Mart
6	Mr. Gaurav Choudhary	Operations	Zoom Insurance Brokers Pvt. Ltd	black
7	Mr.Shashi Shekhar Singh	Lalis.	Zoom Insurance Brokers Pvt. Ltd	Sur_
8	Mr. Shivam Sahu Sheuhy	menuger	Zoom Insurance Brokers Pvt. Ltd	(Mark)
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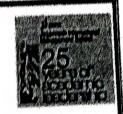












Two Days Management Development Program on Communication Skills and E-Mail etiquettes on 16th and 18th March, 2024

#### Day - 2 18th March 2024

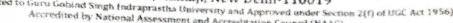
Sr. No.	Name	Designation & Department	Organisation	Contact No.	Signature
1	Mr. Naveen Patial	Operation on	Novel Health Tech	ac13163820	
2	Ms. Vanshika	Qualien	Novel Health Tech	80545000	A-mile
3	Mr. Deepanshu Manchanda	operations.	Novel Health Tech	0165401-1291	1
, <del>4</del>	Mr. Sandeep Kumar	Cland Hoully G	Zoom Insurance Brokers Pvt. Ltd	=129198947	Dahmar
- 5	Mr. Manish Kumar	Claims Health Scife	Zoom Insurance Brokers Pvt. Ltd	9289210058	the .
6	Mr. Gaurav Choudhary	Oferations	Zoom Insurance Brokers Pvt, Ltd	95400SS548	02/
7	Mr.Shashi Shekhar Singh	Bolisipor	Zoom Insurance Brokers Pvt. Ltd	997138106	1 1
8	Mr. Shivam Shahu	Son Manuer		956010 KT	Calabet.
9	Mr. Vivek Garg	ston Election	Zoom Insurance Brokers Pvt. Ltd	017300	In Order













# Two Days Management Development Program on Communication Skills and E-Mail etiquettes on 16<sup>th</sup> and 18<sup>th</sup> March, 2024

#### Day - 1 16th March 2024

Sr. No.	Name	Designation & Department	Organisation	No.	Signature
ı	Mr. Naveen Patial	Operation of	Novel Health Tech	9013163620	Jones
2	Ms. Vanshika	Operation	Novel Health Tech	8929292718	Kalanto
3	Mr. Deepanshu Manchanda	OPoulion	Novel Health Tech	965490129	Quite
4	Mr. Sandeep Kumar	Clarks Health	Zoom Insurance Brokers Pvt. Ltd	NFICIFIP	Dur
5	Mr. Manish Kumar	clains that	Zoom Insurance Brokers Pvt. Ltd	9289210058	Moel
6	Mr. Gaurav Choudhary	Operation	Zoom Insurance Brokers Pvt. Ltd	<b>व</b> ऽप्ठे०ऽऽऽभ <b>र</b>	
7	Mr.Shashi Shekhar Singh	Sallying	Zoom Insurance Brokers Pvt. Ltd	99713866	848
8	Mr. Shivam Shahu	Sr. mgr.	Zoom Insurance Brokers Pvt. Ltd	9560105428	Calult.
9	Mr. Vivek Garg	Claim speciels	Zoom Insurance Brokers Pvt. Ltd	9T1399414	Qua





