

S.No	Name of Company Approached	Salary Package Offered (CTC)	Designation	Mail Received on Dated
1	Lemon Tree Premier, Delhi Airport and Red Fox Hotel, Delhi Airport.	Students will be communicated about the package	Industrial Trainees for all four major departments (Front Office, F&B Production, F&B Service, and Housekeeping), Finance and HR	13th Oct 2022
2	OPPO Mobiles India Pvt. Ltd	Will be declared	Associate	1st Nov 2022
3	Decathlon	Fixed - 25,000 / month + 20% Bonus	Omni Sport Leader	3rd Nov 2022
4	Glasswing Logistics	Stipend Rs 20,000 After month Rs 30,000-35,000	Management Trainees (MT) Sales and Marketing & Operations and Supply chain Management. (Interns/PPO's)	4th Nov 2022
5	Accenture Pre- Placement talk on 10th November, 2022	Rs 50,6000	Procurement and Supply Chain Management	9th Nov 2022
6	Max (Landmark Group)	3.25 LPA CTC	1.Graduate Trainee (Retail Operations) 2.Management Trainee	20th Nov 2022
7	Accenture Operations		Procurement and Supply Chain Management	6th Dec 2022
8	NatWest Group		Customer Service & Operations Analyst	9th Dec 2022
9	HeroVired	5 lac Per Annum	Freshers for Sales-B2C	12th Dec 2022
10	Wipro Limited	3.08LPA	Customer Care HR Specialist	14th Dec 2022
11	KOTAK Life Insurance	3.5 lac pa + benefits	Recruitment & development Manager	26th Dec 2022
12	Godrej & Boyce - Campus Placement - Graduate Trainee - 2023	5.05 LPA	Senior Executive	5th Jan 2023
13	JoshTalks	5LPA-10LPA	Content Curator and Research and Insights Associates	11th Jan 2023
14	Evalueserve	Rs. 6,00,000	Junior Analyst	3rd Feb 2023
15	JIMS Kalkaji	Will be declared	Telecalling profile for PGDM programmes	3rd Feb 2023
16	Assurance - Risk Management - Monitoring and Compliance	CTC will be 3.5lacs	Analyst/ Senior Analyst	6th February 2023.
17	Fenesta Building Systems, a DCM SHRIRAM LTD. Group Company	Rs 4,00,000 CTC	Customer Care Officer	6th February 2023.
18	Planet spark	6.5 LPA / 7.23 LPA	BDC/Sr.BDC/AM	8th February 2023
19	OPPO Mobiles India Pvt. Ltd.	Will be declared	Associate(Finance)	16th February
20	Mercer	INR 17000 per month	Intern	24th February 2023
21	Hike Education	INR 5.82 LPA to 7.02 LPA	Business Development Manager and Business Development Executive, JD attached	21th February 2023
22	Genpact	2.8 LPA	Process Associate, Collections	27th February 2023
23	"Teach for India"	INR 3.8 LPA (Monthly - INR 21,943 + City Compensatory Allowance - INR	Teach for India Fellow	25th February 2023
24	Wipro	3.08 lac pa	CE	27th February 2023
25	"KPMG"	3.65L Fixed	Associate 1	21st February 2023
26	Mittalics Non Ferrous	22k-30k Per month	Purchase Manager	2nd March 2023

27	ICICI Lombard General Insurance Company Limited	Rs 3 LPA	Assoc. Development Manager Unit Sales Manager - Key Relations Group	3rd March 2023
28	LinkingHuts	The Annual CTC would vary between	Territory Sales Officers	10th March 2023
29	Hindustan Unilever Limited – (HUL)		Trainee Territory Sales Officer (TTSO)	14th March 2023
30	Airblack	CTC - 5.0 LPA (3.5 LPA Fixed + 1.5 LPA	Business Development Associate	20th March 2023
31	Bondsindia	Fixed CTC- 3,00,000 Lacs p.a Performance based Incentives	Business Growth Executive	12th April 2023
32	I I&S Buildtech pvt	Stipend(12-18)K + lucrative I /After the probation of three month (90 working Days) the ctc would be (4.80-5.85)LPA	CRE (customer relation executive)/Internship	26th April 2023
33	Samsung India - Qness Staffing	: Up to 4.5lac per annum (depends on your interview) + Avg Incentive of	Brand Ambassador	26th April 2023
34	Heads Global Pvt. Ltd	INR 3,60,000 ( 1 year probation)		29th April 2023
35	KOTAK MAHINDRA	Rs. 3.75 Lacs P.A	Corporate Account Manager	
36	Sports Tech start-up	CTC (Annual) 500000	<b>Associate, Customer Experience</b>	10th May 2023
37	Cvent	INR 5.56 LPA	Associate Product Consultant	10th May 2023
38	Canon India Pvt. Ltd.	Sales Associate	<b>5.48 Lakhs + Variable + Performance Bonus</b>	28th July 2023
39	Lambda Test	Rs. 6 - 8 LPA	Business Development Representative - Intern	26th July 2023
40	IGT Solutions	Upto 3 LPA		31st May 2023
41	Nucleus Software	3.5 LPA	Junior Secretary	08-Aug-23
42	Kaps Advertising	3 to 4lacs	Account Executive	13-Sep-23
43	Jones Lang Langsella Update	Apprentince		11th September 2023
44	<b>Theme Weaver Design</b>	3 LPA Fixed	Event Coordinator	28th August 2023
45	Accenture		Finance Roles AIG	23rd November 2023



## Jagannath International Management School

MOR, Pocket-105, Kalkaji, New Delhi-110019  
(Affiliated to Guru Gobind Singh Indraprastha University and Approved under Section 2(f) of UGC Act 1956)



Placement Details of B/COM(H)-Batch 2020-23				
S.No.	Company	Designation	Package (Rs.)	No. of Students Placed
1	Fedral Bank	Associate non officer(Clerical)	4.95 LPA	4
2	Decathlon	Omni Sport Leader	4LPA	4
3	Accenture Operations	Procurement and Supply Chain Management	5.06 LPA	5
4	Planet spark	BDC/Sr.BDC/AM	6.5 LPA	5
5	Cvent	Product Consultant Associate	4.49 LPA	4
6	RBS- Natwest Group	Management Trainee	2.64 LPA	7
7	Airblack	Business Development Associate	CTC - 5.0 LPA (3.5 LPA Fixed + 1.5	5
8	Wipro	Customer Care Executive	3.08 lac pa	4
9	LEAZ EDUTECH OPC PVT LTD.	Recruiter	1.44 LPA	5
10	University Living	“Associate- Business Development”	4.8 LPA	6
11	Kisaan Die tech	Finance Associate	2.4 LPA	5
12	Suitable AI	Talent Partner Success Manager	4 LPA	4
13	Nihon Media Outdoors	Assistant Accountant	2.10 LPA	4
14	Godrej & Boyce	Sales Trainee	4 LPA	5
15	Genpact	Process Associate, Collections	2.8 LPA	4
<b>TOTAL</b>				<b>71</b>



WINSPARK INNOVATIONS LEARNING PVT LTD.  
1108-1109, 11<sup>th</sup> floor, JMD Megapolis, Sohna Road, Gurgaon  
<http://www.planetspark.in>

## **Offer Letter**

Date: 09/03/2023

**To Shivangini Madan**

Employee Code: \_ PS16014

Dear Shivangini

Sub: Offer Letter

We are pleased to appoint you in our organization as a **Business Development Counsellor** with effect from **17<sup>th</sup> March 2023**. You will be based out of PlanetSpark office at Planet Spark Tower A, 1st floor, Unitech Cyber Park, Sector 39, Gurugram, Haryana 122002. You will be working from office from day one of joining.

**You will be paid gross emoluments and incentives as detailed in Annexure – A when 1 Lac revenue reflects in the sales dashboard against your name.**

Your employment with us will be governed by the Terms & Conditions as detailed in Annexure – B.

Your offer has been made based on information furnished by you. However, if there is a discrepancy in the copies of documents or certificates given by you as a proof of above we retain the right to review our offer of employment.

Please sign and return duplicate copy of this letter in token of your acceptance.

We congratulate you on your appointment and wish you a long and successful career with us. We are confident that your contribution will take us further in our journey towards sparking the joy of learning in every child in India. We assure you of our support for your professional development and growth.

Yours truly,

For WINSPARK INNOVATIONS LEARNING PRIVATE LIMITED.

AUTHORIZED SIGNATORY

Encl.: As above

Annexure – A

**Emoluments can be bifurcated as under:**

	<b>Monthly</b>	<b>Yearly</b>
Basic Pay	15600	187200
House Rent Allowance	7800	93600
Medical Allowance	2000	24000
Supplementary Allowance	7000	84000
<b>Gross Salary</b>	<b>32400</b>	<b>388800</b>
*Performance Linked Incentive based on Individual Target	20000	240000
Employer PF Contribution	1800	21600
<b>Total CTC</b>		<b>6,50,400</b>

Your overall training period is for 4 weeks. you would receive a training gross of **INR 21,428 (PF will be deducted)** per month which can be extended if needed. During this period the below mentioned targets has to be achieved to get the License to sell and move into the core sales team.

<b>Region</b>	<b>Targets</b>
Domestic	Rs 100000
UAE	\$1500
USA	\$1500

**The trainee will be eligible to receive the Training gross only if they have 90% of daily Attendance in office and should have completed one whole month in the system.**

Annexure – B

**1. Personal Particulars:**

You will keep us informed of any change in your residential address, your family status or any other relevant particulars. You would also let us know the name and address of your legal heir/nominee.

**2. Probation**

You will be in probation period of one month from the date of joining. The probation can be discontinued anytime if target is not achieved during training and salary will be processed as FNF after 90 days.

**3. Nature of Work:**

You will work at high standard of initiative, creativeness, efficiency and economy in the organization. The nature of work and responsibilities within **Business Development Counsellor** will be assigned and explained to you from time to time.

**4. Training:**

You will hold yourself in readiness for any training at any place whenever required. Such training would be imparted to you at the company's expense.

**5. Intellectual Property Right:**

If during the period of your employment with us you achieve any invention, process improvement, operational improvement, or other process/method likely to result in more efficient operation of any of the activities of the company, the company shall be entitled to use and utilize such improvement and you shall assign all rights thereof to the company for the purpose of seeking any patent

rights or for any other purpose. The company shall have the sole ownership rights of all the intellectual property rights that you may create during the tenure of association with the company including but not limited to the creative concept that you may develop during your association with the company.

**6. Secrecy/Confidentiality:**

You will not during the course of your employment with the company or at any time there after divulge or disclose to any person whomsoever, make any use whatsoever for your own purpose or for any other purpose other than that of the company, of any information or knowledge obtained by you during your employment as to the business or affairs of the company including development, process reports and reporting system and you will during the course of your employment hereunder also use your best endeavour to prevent any other person from doing so.

**7. Annual Leave:**

You will be entitled to 4 annual leaves for every completed quarter at the company and 7 annual medical leave. These are applicable for permanent employees

**8. Termination of Service:**

Either party can terminate this employment by serving a notice of 3 days on the other. The Full and Final settlement will be processed after 90 days from the last working date.

**9. Appointment in Good Faith:**

It must be specifically understood that this offer is made based on your proficiency on technical/professional skills you have declared to possess as per your application for employment and your ability to handle any assignment/job independently.

The above terms and conditions are based on the company's policy, procedures and other rules currently applicable in India and are subject to amendments and adjustments from time to time. In all matter including those not specifically covered here such as traveling, retirement, etc. you will be governed by the rules of the company as shall be in force from time to time.

Sincerely,

For and on behalf of WINSPARK INNOVATIONS LEARNING PVT LTD



“I hereby accept this offer and I Confirm that I have signed out of the placement process”

Signature

Date

